



U.S. Department of Commerce
Complying with U.S. Export Controls
 Detroit, Michigan
 May 23-24, 2017

Day 1 Agenda

7:30 am	Registration	
8:30 am	Welcome Overview of the Export Administration Regulations <ul style="list-style-type: none"> ○ BIS Export Jurisdiction ○ Scope of the Export Administration Regulations ○ Important Terms & Principles 	<i>Exercises for Unit 1</i>
	Classification of Items on the Commerce Control List <ul style="list-style-type: none"> ○ Structure of the Commerce Control List ○ Export Control Classification Number ○ EAR99 ○ Classify your Item – Order of Review and “Specially Designed” 	<i>Exercises for Unit 2</i>
	Break	
	Classification of Items on the Commerce Control List <ul style="list-style-type: none"> ○ Continued 	<i>Exercises for Unit 2</i>
12:00 pm	Lunch	
	Determining Licensing Requirements based on the ECCN and Destination <ul style="list-style-type: none"> ○ General Prohibitions 1-3 ○ Reasons for Control ○ Commerce Country Chart ○ NLR-No License Required 	<i>Exercises for Unit 3</i>
	Determining other Licensing Requirements <ul style="list-style-type: none"> ○ General Prohibitions 4-10 ○ End-user/End-use Controls ○ Parties to the Transaction ○ US Person Activities ○ Embargoed & Special Destinations 	<i>Exercises for Unit 4</i>
	Break	
	Sanctions and Special Controls	
	Questions	
4:30	Day 1 Adjourns	



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Day 2 Agenda		
8:30 am	Review Session	<i>Exercises "Product No. 1 and Product No. 2"</i>
	License Exceptions	<i>Exercises for Unit 5</i>
	Break	
	Technology and Software Controls	
	How to Submit an Application <ul style="list-style-type: none"> ○ SNAPR ○ Who can apply for a license ○ Support Documents 	<i>Exercises for Unit 6</i>
	How the U.S. Government Processes your Export License Application	<i>Exercises for Unit 7</i>
12:00 pm	Lunch	
	Export Clearances: Bureau of the Census <ul style="list-style-type: none"> ○ Shipper's Export Declaration ○ Automated Export System 	
	Export Clearances: Bureau of Industry & Security <ul style="list-style-type: none"> ○ Exporter Responsibilities ○ Conformity of Documents ○ Destination Control Statement 	<i>Exercises for Unit 8</i>
	Break	
	Export Enforcement <ul style="list-style-type: none"> ○ Overview of the Export Enforcement Program ○ Identifying Illegal Exports ○ Case Examples ○ Anti-boycott Compliance ○ Recordkeeping 	<i>Exercises for Unit 9</i>
	Summary/Questions	
4:30 pm	Program Adjourns	