

Complying with US Export Controls and the Export Control Reforms

Seminar Series in Detroit, MI

May 13-14: Part 1 - Complying with US Export Controls

May 15: Part 2 - Export Control Reform

The US Export Controls Seminar is a three-day, hands-on workshop designed for all levels of expertise on export control issues. This will be the only BIS seminar offered in the Midwest in 2014 and the first time in years that the multi-day seminar has been held in Michigan. Therefore this may be your only opportunity to learn about the regulations themselves, and to get up to speed on the most significant changes the regulations have undergone in over 20 years (the Export Control Reform Initiative), directly from BIS regulatory experts. **Don't miss this unique opportunity!**

The program will cover U.S. Government export controls (Export Administration Regulations), including:

- types of controls
- classifying your product
- license requirements
- record keeping requirements
- export clearance
- enforcement
- developing an export management compliance program
- changes under the Export Control Reform initiative
- laws and policies on U.S. economic and trade sanctions worldwide.

An official USDOC/BIS "Certificate of Training" will be issued upon completion of program.

Who Should Attend:

All exporters, compliance officers, trade lawyers, intellectual property lawyers, financial service providers and accountants involved in International business, freight forwarders and logistics professionals, engineers, university officials, and anyone else who wants to learn about export control regulations.

MCLE Credit

This event has been approved for continuing legal education credit (MCLE) by the State of Ohio for 10.5 CLE hrs for the first two days, and 16.25 CLE hrs for the entire event.

Cost:

Whole Workshop: \$495 (Both parts 1 and 2)
May 13-14, 2014: \$375 (Part 1 only)
May 15, 2014: \$175 (Part 2 only)

Registration fee includes breakfast and lunch for each day, and all training materials. All registrations must be received by **April 30th, 2014**. No refunds can be issued after May 1st, 2014. Discounts are available for 5 or more attendees from the same company. Please contact info@eastmichigandec.org for additional details.

Venue:

The Gem and Century Theatres
333 Madison Avenue
Detroit, MI 48226

Accommodations:

A limited block of guest rooms have been reserved for participants at the Hilton Garden Inn Detroit Downtown. The hotel is only a block away from the Gem Theatre.

Hilton Garden Inn Detroit Downtown
351 Gratiot Ave., Detroit, MI 48226
Phone: (313) 967-0900

Rate: \$100/night ("Bureau of Industry & Securities" rate)

FOR MORE INFORMATION OR TO REGISTER ONLINE:

<http://tinyurl.com/emdec2014bis>

PART 1 - Complying with U.S. Export Controls

The two-day program is led by BIS's professional counseling staff and provides an in-depth examination of the Export Administration Regulations (EAR). The program will cover the information exporters need to know to comply with U.S. export control requirements on commercial goods. We will focus on what items and activities are subject to the EAR; steps to take to determine the export licensing requirements for your item; how to determine your export control classification number (ECCN); when you can export or re-export without applying for a license; export clearance procedures and record keeping requirements; an overview of the Export Management and Compliance Program (EMCP) concepts; and real life examples in applying this information. Presenters will conduct a number of "hands-on" exercises that will prepare you to apply the regulations to your own company's export activities. This program is well suited for those who need a comprehensive understanding of their obligations under the EAR.

Day One (May 13)

7:30 am	Registration and Continental Breakfast
8:30 am	Welcome
8:45 am	Overview of the Export Administration Regulations (EAR)
10:15 am	Commerce Control List & Country Chart
12:00 pm	Lunch
1:00 pm	General Prohibitions
2:00 pm	License Exceptions
4:00 pm	Program Concludes for Day 1
4:00-6:00 pm	Evening Reception

Day Two (May 14)

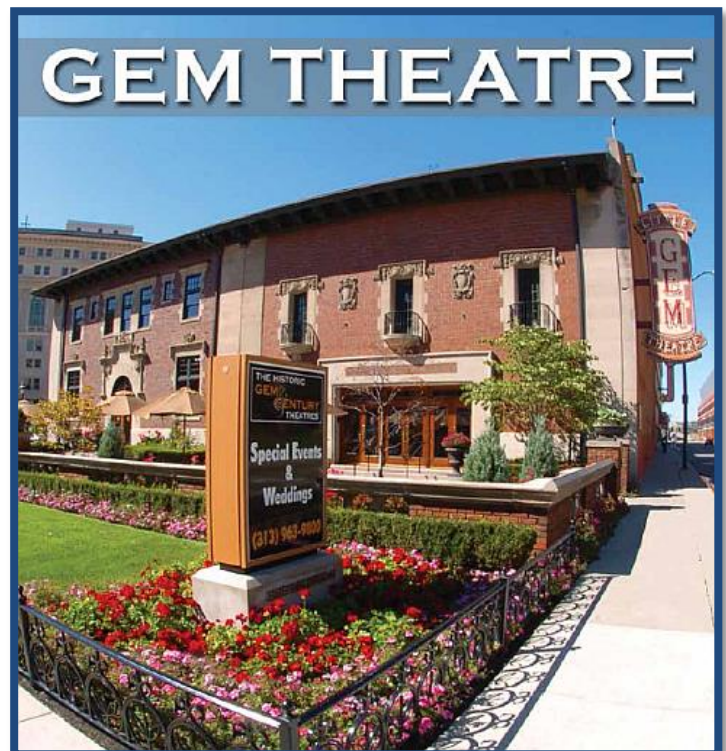
7:30 am	Continental Breakfast
8:30 am	J-Pearody & Review
9:00 am	Applications and Processing
10:15 am	Export Clearances & Recordkeeping
11:00 am	Office of Foreign Assets Control (OFAC)- U.S. Dept. of the Treasury
12:00 pm	Lunch
1:00 pm	Office of Export Enforcement (OEE) - U.S. Dept. of Commerce
2:00 pm	Managing Your Company's Export Compliance Program
4:00 pm	Program Concludes for Day 2
4:00-6:00 pm	Evening Reception

PART 2 - Export Control Reform

This one day course is designed to provide in-depth exposure to core elements of the Export Control Reform (ECR) initiative. Regulatory, compliance, and engineering officers will provide training on the key elements ranging from licensing issues to "specially designed" and license exceptions such as use of the Strategic Trade Authorization. The course will focus on new and different compliance requirements. This course will be useful to defense exporters with relatively limited exposure to the regulatory requirements of the Export Administration Regulations (EAR), and to exporters who now will be able to support U.S. military items without incurring International Traffic in Arms Regulations (ITAR) liability.

Day Three (May 15)

7:30 am	Registration and Continental Breakfast
8:30 am	Welcome Overview of ECR within the Export Administration Regulations
9:00 am	"Specially Designed" and Decision Tool Demonstration
10:15 am	Transition Issues
12:00 pm	Lunch
1:00 pm	License Exception Changes and de minimis
2:00 pm	Changes for Shippers
3:00 pm	Re-export Considerations
4:00 pm	Program Concludes for Day 3



Bureau of Industry and Security

Bonnie Carr-Hill

Export Administration Specialist
Office of Exporter Services
Outreach & Educational Services Division

Sheila Quarterman

Senior Export Policy Analyst
Office of Exporter Services
Regulatory Policy Division

Ronald Rolfe

Senior Engineer/Licensing Officer
Nuclear Missile Division

Office of Export Enforcement

Ronald B. Orzel

Special Agent-in-Charge
Chicago Field Office
Office of Export Enforcement
Bureau of Industry and Security

Bureau of the Census

Sean Kline

Economic Statistician
Foreign Trade Division
Regulations, Outreach & Education Branch

Office of Foreign Assets Control

Sharon Ginyard

Sanctions Licensing Officer
Office of Foreign Assets Control
U.S. Department of Treasury

DID YOU KNOW?

- Most products exported from the U.S are subject to export administration regulations (EAR). Some products also require a license to be exported. These requirements depend on several factors: the actual item being exported, where it is going, who is going to use it, and what they will be using it for.
- The regulations are complex to navigate and involve multiple agencies of the U.S. government including agencies in the Department of Commerce, the Treasury Department, and the State Department.
- The regulations have just undergone the most significant changes in over 20 years. So, even those familiar with the regulations will need to learn how these wide-reaching changes impact their company.
- Responsibility for export compliance rests with the exporter. There are significant administrative and criminal penalties for violations of these regulations including fines, imprisonment of up to ten years, seizure/forfeiture of goods, and denial of export privileges.

**This will be the only multi-day BIS event
in the Midwest in 2014.**

Do not miss it!

**Complying with US Export Controls and the Export Control Reforms
May 13-15, 2014 – Detroit, MI**

Registration Policies:

- ✓ All registrations must be received by **April 30th, 2014**.
- ✓ No refunds can be issued after **May 1st, 2014**.
- ✓ Please use this form only if you wish to mail a check for payment. To pay with a credit card, please visit our website and register online.
- ✓ Discounts are available for 5 or more attendees from the same company. Contact info@eastmichigandec.org for additional info.
- ✓ Registration fee includes breakfast and lunch for each day, and all training materials.
- ✓ An official USDOC/BIS "Certificate of Training" will be issued upon completion of program.
- ✓ This event has been approved for continuing legal education credit (MCLE) by the State of Ohio for 10.5 CLE hrs for the first two days, and 16.25 CLE hrs for the entire event.
- ✓ If you have additional questions, please contact info@eastmichigandec.org

ATTENDEE INFORMATION

First Name: _____
 Last Name: _____
 Email: _____
 Title: _____
 Company: _____
 Address: _____

 City: _____
 State: _____
 Zip/Postal Code: _____
 Phone: _____
 Fax: _____
 Dietary Restrictions: _____

REGISTRATION OPTIONS

_____ \$375 - Part 1 Only (May 13-14)
 _____ \$175 - Part 2 Only (May 15)
 _____ \$495 - Both Parts (May 14-15) **SAVE \$55**

PAYMENT OPTIONS

TO PAY BY CHECK

Make check payable to "East Michigan District Export Council"

Mail checks and registration form to:

East Michigan District Export Council
 1200 N Telegraph, Bldg. 47W
 Pontiac, MI 48241

TO PAY BY CREDIT CARD

Please visit <http://tinyurl.com/emdec2014bis> to register online.