

ExporTech<sup>TM</sup> is NOT a seminar training. Conducted online, through virtual classroom sessions and online one-on-one coaching over a 11 week period, ExporTech<sup>TM</sup> accelerates a company's export strategic planning process into a concise timeframe. A limited number of companies are able to participate per session, giving your executive team an exclusive opportunity to learn.

Each company will be matched with:

- A pair of experienced trade "coaches" to help you navigate the export sales process
- A team of GVSU business students to conduct customized international market research
- Additional resources to help evaluate critical international business factors

The final result is an actionable strategic export plan.

EARLY BIRD REGISTRATION: \$800 UNTIL DECEMBER 30, 2020 PROGRAM REGISTRATION: \$1,000 UNTIL JANUARY 13, 2021

IF INTERESTED IN APPLYING, PLEASE CONTACT EITHER: KENDRA KUO AT <u>KENDRA.KUO@TRADE.GOV</u> OR SONJA JOHNSON AT <u>SONJA JOHNSON@GVSU.EDU</u>

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