



Investing in Exports Means More Michigan Jobs



270,240 Jobs

supported by exports from Michigan companies;
\$54.5 billion in goods exported in 2016.



14,997 Companies

in Michigan sell to customers all over the world.



**89% of Michigan's
Exporters**

are small or medium-sized companies.

Who We Serve



90% of Our Clients

are small or medium-sized companies.



736 Clients

assisted in Michigan last year.



\$56.9 Billion

value of exports supported nationwide by ITA in 2016.

About the International Trade Administration

The International Trade Administration (ITA) impacts job creation by assisting small business exporters in Washington, DC as well as 108 U.S. locations and over 70 countries around the world.

ITA conducts global trade events, attracts inward investment from around the world, and promotes fair international procurement. Our industry experts provide quantitative and qualitative data to support exports, and we facilitate advisory groups to ensure that U.S. industry has a voice in government policy.

Additionally, ITA closely monitors and enforces trade agreements to ensure a level playing field for U.S. businesses.

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