

LEAD.
THE
HUMAN
WAY.

PRESIDENT

POSITION PROFILE

August Leadership

SEARCH & LEADERSHIP ADVISORY

August Leadership is a global executive search firm. Our client is a distinguished American global academic institution with a mission. Location is in CIS region.

THE POSITION

The ideal candidate for The President role should have strong general management experience, multinational exposure, and understanding of academia. The role involves leading a growing Institution, requiring intellectual breadth, business acumen, and entrepreneurial skills. The President will oversee all operations, focusing on managing the P&L, executing the strategic plan, and building key stakeholder relationships.

This pivotal leadership role requires a dynamic individual with a proven track record of managing complex organizations, an in-depth understanding of higher education environments, and the ability to effectively engage with government, academic, corporate, and community stakeholders.

Specific responsibilities include but are not limited to:

Strategic Leadership & Governance

- Serve as the Chief Executive Officer, reporting directly to the Board of Trustees, ensuring alignment of academic and operational initiatives with the Institution's mission and vision
- Lead the development and execution of the Institution's strategic plan, ensuring financial sustainability, academic excellence, and long-term growth
- Act as the primary advocate and ambassador of the Institution to internal and external stakeholders, including government bodies, international partners, the private sector, and the broader community
- Maintain strong, transparent governance and compliance frameworks to meet local and international regulatory standards

Operational & Financial Management

- Oversee all aspects of the Institution's operations, including academic affairs, finance, administration, student services, and external relations
- Manage the Institution's P&L, ensuring effective budgeting, cost management, and revenue growth through tuition, partnerships, grants, and other revenue streams
- Foster a high-performance culture across faculty and staff, promoting professional development, academic innovation, and operational efficiency

Stakeholder & Partnership Engagement

- Develop and maintain productive relationships with strategic partners, ensuring alignment on academic and operational priorities
- Build strong regional and local partnerships with government agencies, private sector leaders, and

civil society to support the Institution's objectives

- Lead advocacy efforts to promote the Institution's mission, influence public policy, and position the Institution as a leader in education, research, and social impact

Academic Excellence & Innovation

- Support the continuous improvement of academic programs, research initiatives, and student services to meet international standards
- Foster a culture of innovation, academic integrity, and excellence in teaching, learning, and research
- Lead new initiatives in education, culture, and research to enhance the Institution's regional and global reputation

People Leadership

- Provide inspirational, ethical, and empathetic leadership to a diverse and multicultural workforce
- Cultivate an inclusive, collaborative, and transparent organizational culture
- Mentor and support faculty, staff, and students, fostering leadership development and institutional pride

Professional Experience & Qualifications Required:

- A master's degree is required; a Doctorate (Ph.D., Ed.D., or equivalent) is preferred
- Minimum 15+ years of senior leadership experience, ideally in multinational corporations, government, or public sector organizations, with proven experience in managing complex institutions
- Demonstrated experience in general management, financial oversight (P&L ownership), and organizational development
- Multinational and multicultural experience is essential; prior experience in emerging markets and/or Central Asia is highly desirable
- Proven ability to develop and execute strategic plans and navigate political, regulatory, and business environments
- Strong background in stakeholder engagement, public advocacy, and partnership building with government, industry, and academic institutions
- High emotional intelligence (EQ) with outstanding communication, interpersonal, and presentation skills
- Strategic, visionary thinker with entrepreneurial instincts, ethical leadership, and high professional integrity
- Ability to work effectively with a governing board, senior leadership, faculty, students, and external partners

For Inquiries Please Contact:

Umran Beba

PARTNER – NEW YORK CITY

UMRAN.BEBA@AUGUSTLEADERSHIP.COM

M: +1 (914) 319 3116

Asad Haider

FOUNDER & CEO

ASAD.HAIDER@AUGUSTLEADERSHIP.COM

O: +1 (917) 472 7836

M: + 1 (917) 622 2811

275 MADISON AVENUE, SUITE 1500

NEW YORK, NY 10016

U.S.A.

AUGUSTLEADERSHIP.COM

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