HOW TO UTILIZE NEW IMPORT & EXPORT SERVICES in MID-MICHIGAN
September 23, 2015
Capital Region International Airport is a full service U.S. Customs Port of Entry

• Passenger Service - All international passengers are cleared by immigration and customs personnel at the LAN’s Federal Inspection Service (FIS) facility at the Passenger Terminal.

• Cargo Service - The Capital Region International Airport has recently added two new Cargo Customs Services to benefit Michigan Importers and Exporters:
  – A New Container Freight Station (CFS)
  – New Foreign Trade Zone services (FTZ) for importing and exporting companies
CRIA’s Port Lansing Local Customs Port Solution

• Fact # 1 - The on-going West Coast Ocean Port Congestion proves too much ocean cargo in too little land space.

• Fact # 2 - Large City Airports Like JFK, ORD and LAX don’t really understand the products and goods by Michigan Exporters and Importers.

• Solution - Choose Local and direct your freight forwarder to Lansing’s 3807 U.S. Port Code of Entry and 3883 U.S. Port of lading and unlading for modern facilities and fast service.
What is a Container Freight Station (CFS)?

- A Container Freight Station (CFS) is a licensed customs bonded warehouse location where international ocean freight or International air freight can be loaded, unloaded, consolidated and stored.
  - Key words Licensed and Bonded By U.S. Customs. Convenient U.S. Custom Exams can be done on sight at the CFS Lansing facility.
CFS Ocean and Air Freight Services Available

• Bonded Warehousing
• Storage of cargo for import and export
• Full Container Loading (FCL)
• Less Than Container (LCL)
• Manage custom clearances
• Crossdocking and Transloading
LAN’s Container Freight Station (CFS) Operator

• Located at:
  – AvFlight CFS, Capital Region International Airport, 2350 Port Lansing Road., Suite 3 & 4, Lansing, MI 48906
  – Customs Codes: FIRMS CODE I589
  – AvFlight Contact: Matt Newman or CJ Reha at 517-321-7000. Email at csrlansing@avflight.com
Avflight Locations

Akron – Canton, OH (KCAK)
Belfast, N. Ireland (EGAC/BHD)
Detroit, MI (KDET)
Durango, CO (KDRO)
Flint, MI (KFNT)
Grand Forks, ND (KGFK)
Harrisburg, MI (KMDT)
Lansing, MI (KLAN)
Roswell, NM (KROW)
Saginaw, MI (KMBS)
Salina, MI (KSLN)
Traverse City, MI (KTVC)
Ypsilanti, MI (KYIP)
Port Lansing Global Logistics Centre

2350 Port Lansing Rd.
Lansing, MI 48906

Contact Robert F Selig
517-886-3714 or rfselig@craa.com
Port Lansing Global Logistics Centre

48,000 Square Feet Facility:

- Across from the airfield at Capital Region International Airport
- Foreign Trade Zone (FTZ) and Container Freight Station (CFS) services available
- Approx 6,000 sf per suite (future office + warehouse)
- Option to lease multiple/contiguous suites, potential to expand
- Improvements and/or office build-out are the responsibility of tenant
- Flexible lease terms
- $4.25 / sf + NNN
- Each suite has a truck dock door (10’h x 8’w) and ramp door (12’ h x 14’ w) and a regular man-door rear entrance, glass door front entrance, and a mailbox
Ocean Container DeVanning at CFS
Example of Air Freight Deconsolidation
PORT LANSING SERVING AS COG IN WORLD AUTO PRODUCTION

Port Lansing, the logistics center of Capital Region International Airport, is serving as a key enabler role in the worldwide automotive supply chain, with an captive parts changeover station at the Lansing facility virtually parallel to the plant.

To accommodate the product cycle, a high-speed conveyor at up to 1,200 parts per hour, the changing by U.S. Customs and Border Protection at Port Lansing Port of Entry and Port of St. Ignace, between 26 and 200 lanes, 27 between 267 and closed 237 to the Lansing International Airport (LAN) to take over a span of 30-35 minutes, ensuring critical business be on its way to automotive manufacturing facilities in Michigan.

This is in contrast, considering that a 60-hour delay in shipping can result in a massive drop in customer satisfaction and the 22.5-hour travel time required.

Port Lansing's competitive advantage—such as its proximity to major highways and rail lines, and access to major freight companies—may have a positive impact on the automotive sector, as the Lansing facility is a key part of the national and global supply chain for automotive parts.

LANSING REGIONAL SISTER CITIES COMMISSION IS NAMED RECIPIENT OF THE 2015 INTERNATIONAL INNOVATION IN ARTS & CULTURE AWARD

In celebration of its 20th anniversary, the Lansing Regional Sister Cities Commission received the Innovation in Arts and Culture Award from the U.S. Department of State's Sister Cities International.

“Lansing Regional Sister Cities Commission is honored to accept this award on behalf of our sister city partners,” said Rachel Reynolds, director of the commission. “This recognition highlights our commitment to strengthening ties with Lansing and around the world.”

The commission was recognized for its work with sister cities in China, Japan, South Korea, Taiwan, and France. They are also working to enhance the arts and cultural exchange between Lansing and these countries, promoting mutual understanding and respect through cultural activities.
Foreign Trade Zone # 275
Foreign Trade Zone (FTZ) No. 275

- Centered at Capital Region International Airport Port Lansing’s Global Logistic Centre.

- CRAA is the grantee for the FTZ 275 covering an eight county region: Clinton, Eaton, Gratiot, Ingham, Isabella, Jackson, Livingston, and Shiawassee counties.
What is a Foreign Trade Zone?

• Established by Federal Government to help U.S. Companies compete globally

• Foreign Trade Zones (FTZ’s) are designated areas in U.S. Ports of Entry where Foreign and Domestic Merchandise is considered outside of U.S. Customs Territory
Who uses a Foreign Trade Zone in the U.S.?

• 269 active manufacturers and production operations have established on site FTZ or FTZ Sub Zones at their facilities. Thousands utilize FTZ private service providers.

• Total Shipments in Zones 2014 = $641 Billion. ($106B in warehouse merchandise and $535B in Manufacturing/production materials)
Why Do Companies utilize Foreign Trade Zones?

• Better cash flow

• Elimination, reduction or deferral of duties

• Duty exemption on re-exports

• Duty elimination through inverted tariffs. (often seen in manufacturing industries)
LAN’s Foreign Trade Zone (FTZ) Operator

• Located at: TOC LOGISTICS INTERNATIONAL, Capital Region International Airport, Suites 1 & 2, Lansing, MI 48906

• Customs Codes: FIRMS CODE:I451
For More Information on Foreign Trade Zone $ Savings Analysis

• Just to go Foreign Trade Zone website at: www.portlansing.com

• Select FTZ Tab, and you’ll find a FTZ Benefit Calculator to calculate your $ savings.
Summary

• Let’s think “Local” and support our local and regional supply chain service providers!

• What’s is the best way to continue to add new international services to the region?
  – Simply tell your freight forwarder or customs broker to use Lansing (LAN) as your preferred port of lading and port of unlading.
Primary Authority Contacts

Capital Region Airport Authority
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