



**TOC LOGISTICS**  
INTERNATIONAL

# TOC Capabilities Presentation

**TOC Corporate HQ**

2601 Fortune Circle East Drive, Suite 201B  
Indianapolis, IN 46241

**TOC Lansing Branch Office/Warehouse**

2350 Port Lansing Rd., Suite 1  
Lansing, MI 48906

# Client Snapshot



# About Us

TOC is a global logistics management organization providing best in class 3PL, global supplier consolidation and international freight forwarding services for **over 9 years**.

USA: Indianapolis (HQ), Lansing, MI (FTZ-Warehouse-CFS Operations)  
Mexico: Mexico City (HQ), Guadalajara, Veracruz, Alta Mira, Manzanillo  
Europe: Bremerhaven/Gelsenkirchen (Fully established network)  
Asia: Fully Vested Partners (Infrastructure with over 100 offices/facilities)  
Brazil: Vested Partner LEPUS-Brazil  
India: Cargo Partners India

## Assets

Transportation Assets = Non-Asset Based International Freight Forwarder  
3PL Assets = Software, Engineering, Procurement, Data/Solution Analysis, NVOCC, Steamship Contracts, Partner Assets in over 100 countries

## Client Base

Strong focus on industry sectors with global supply base; and special emphasis on NAFTA inbound/outbound Trans-Atlantic and Trans-Pacific logistics.

## Certifications



Transportation  
Security  
Administration



# About Us

## **Global Logistics Management**

Global Consolidations

## **Ocean & Air Freight Forwarding**

Time Critical Logistics

Project Logistics

## **Foreign Trade Zone Services & Warehousing (Lansing, MI)**

Asia, Europe, and North & South America Solutions

Supply Chain Analysis & Engineering

Supplier Management & Compliance

Routing Guide Development

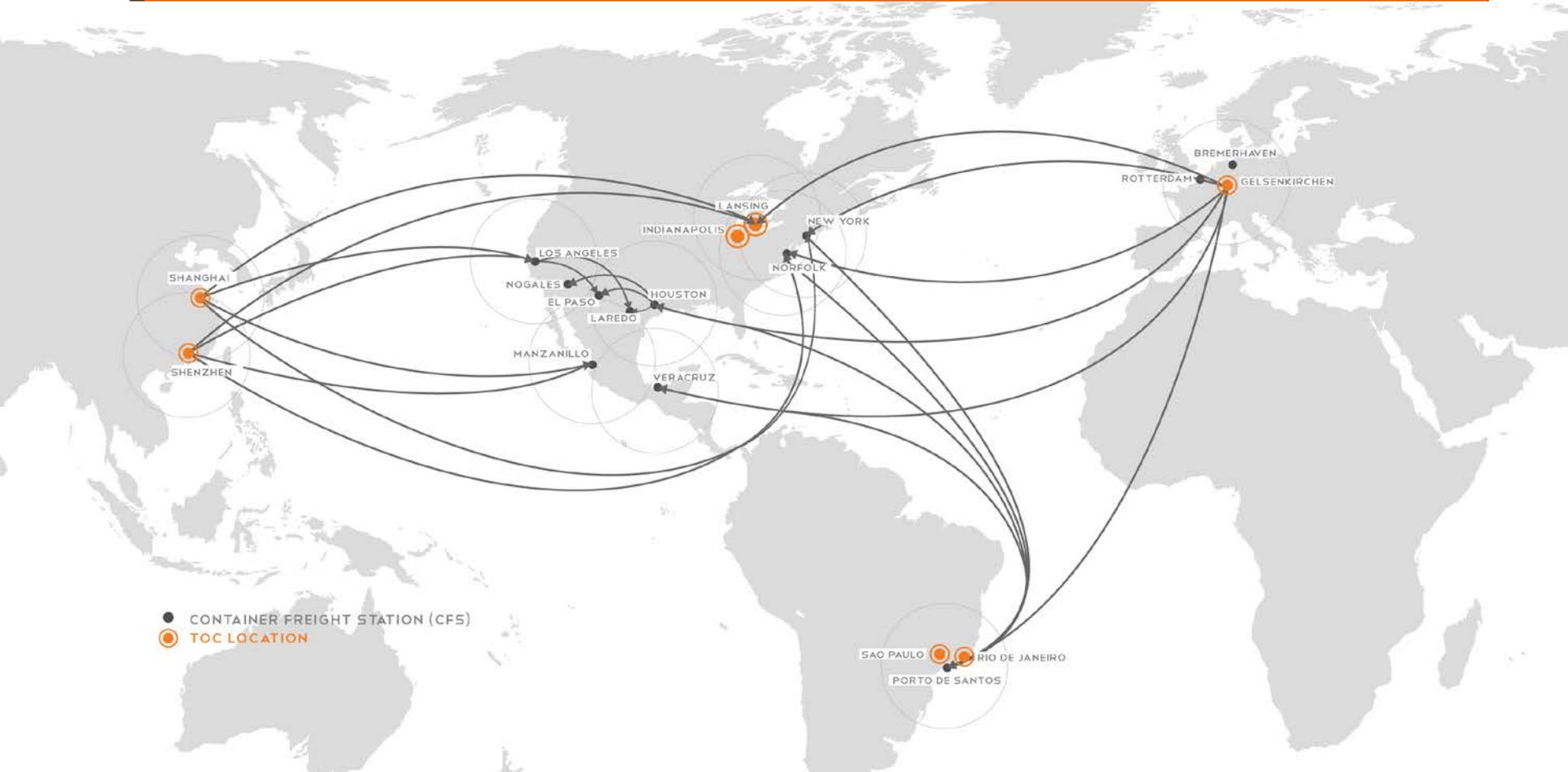
Route & Mode Optimization

TMS, Reporting & Visibility Tools



# Global Reach

Through Exclusive, Strategic Alliances, TOC Logistics International Has Representation in Over 100 Countries



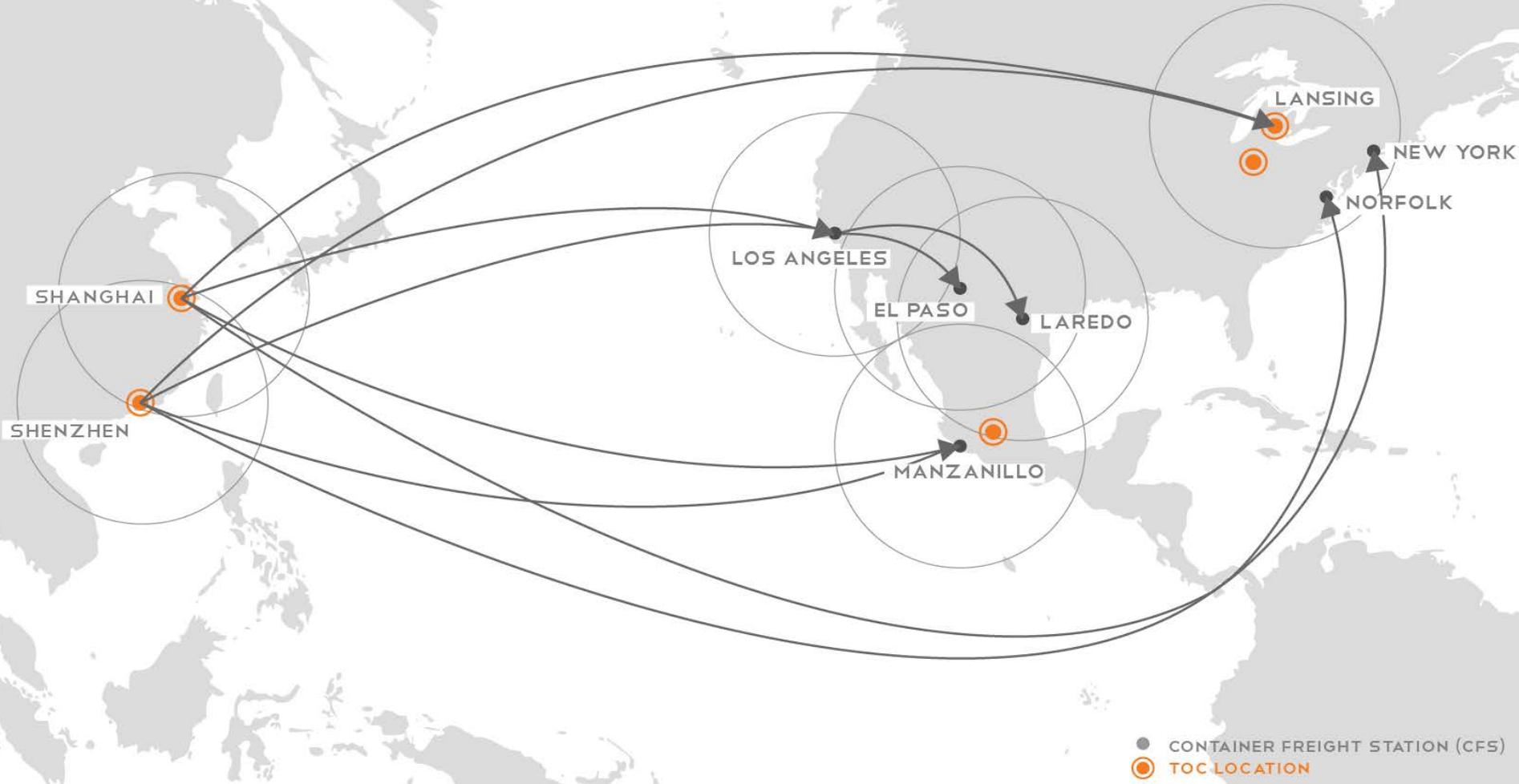
# Europe Consolidation



# Europe Network



# Asia Consolidation



# Asia / China Network



# Port Lansing

*Global Logistics Center Warehouse*



**TOC Capabilities Presentation: Network**

# Technology

## TMS Operating System

Flexible, proprietary management system that enables complete door to door management of your shipment including DVS (Data Visibility System) which traces material to the part number level, creates bills of lading and prints packing lists.



## CargoWise

A full suite of international shipment management tools that offers visibility from the PO release to delivery at final destination.

CargoWise

## Tracking

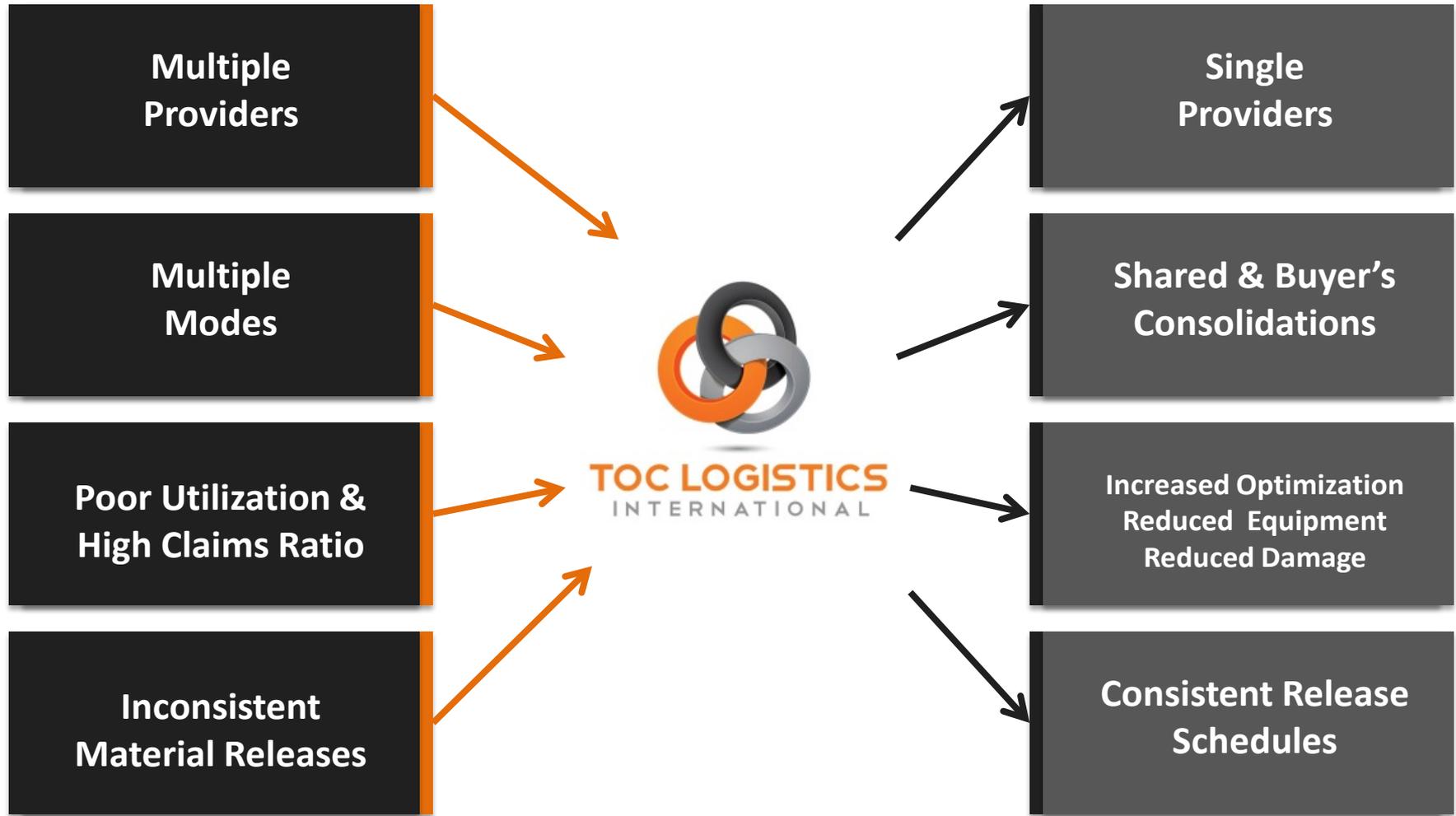
Our client accessible, web based tracking and tracing tool.



## Business Intelligence

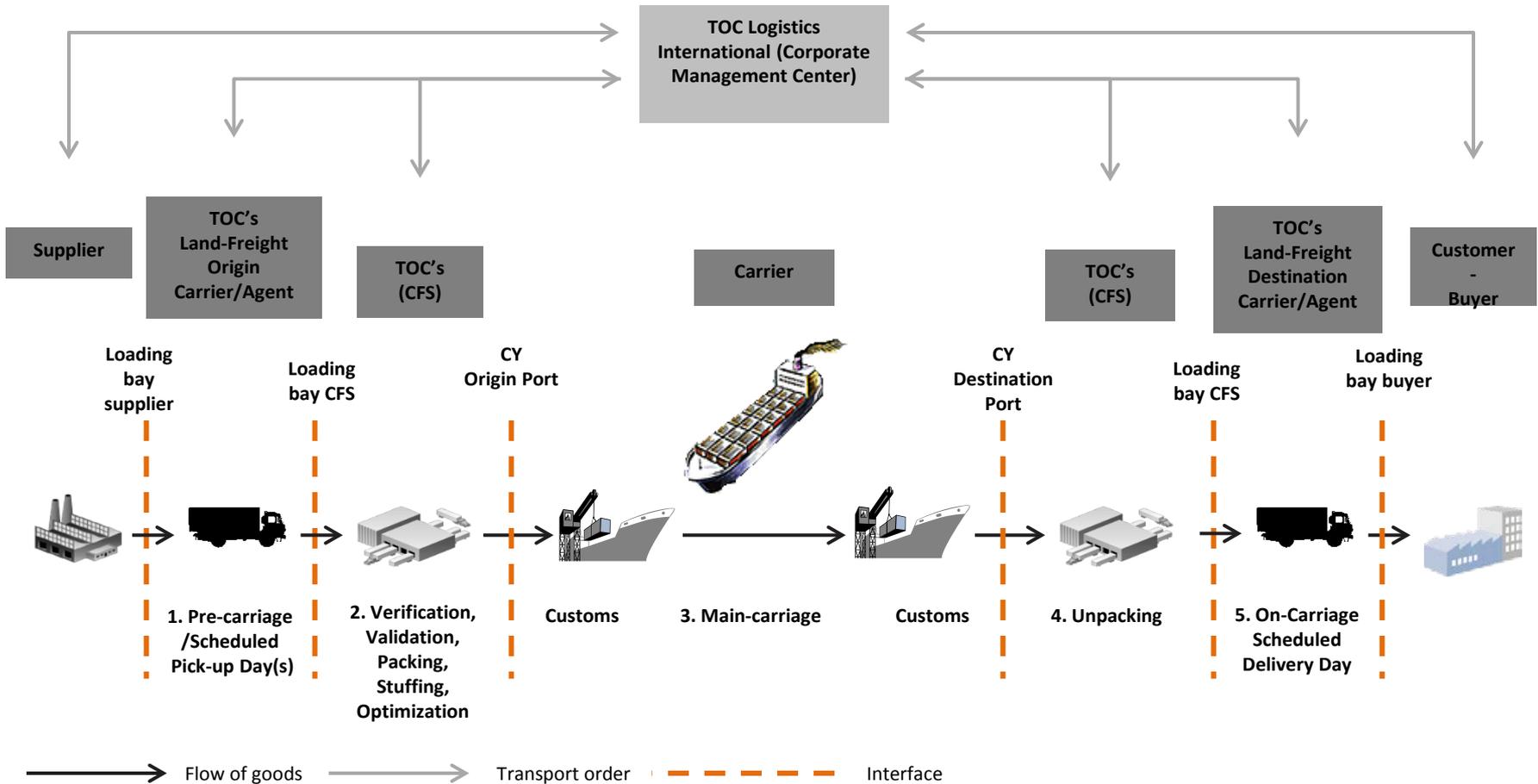
Customized reporting platform that manages both internal and client success metrics and KPI's.

## Solutions & Opportunities



# TOC's Solution

## Consolidation Program Flow Chart



## Case Study

Before: 15 Containers/week



After: 8 Containers/week



## Consolidation Savings

The table below shows customer data that reflects the Tier 1 Supplier Case Study- Consolidation Program. The Ocean freight save based off a lower container quantity.

**Destination save** is by overweighting containers, return container to local CY.

**Customs save** by having less BOL's and admin fees.

**Airfreight save** by customer changing small air moves to transition into ocean FCL consolidations. One plant currently participating with air save initiative, Plant 2 starting Q1 of 2014.

**European save** by changing consolidation center which reduced p/u cost to our customer. Consolidation Program to date, over 1.5 million in less than 1 year of service

### Consolidation Savings

Plant	Ocean Freight Savings	Destination Savings	Airfreight Savings	European Inland Savings	Total Savings Program to Date	Annualized Savings (48 Weeks)
Plant 1	\$625,242.89	\$288,027.97	\$171,479.67	\$13,988.93	\$1,098,739.47	\$1,367,352.60
Plant 2	\$87,735.63	\$68,487.64	\$0.00	\$1,772.53	\$157,995.80	\$174,305.43
Plant 3	\$195,234.44	\$81,587.11	\$0.00	\$7,683.27	\$284,504.81	\$363,371.33
<b>Total Consol Savings Program to Date</b>	\$908,212.96	\$438,102.72	\$171,479.67	\$23,444.73	\$1,541,240.08	
<b>Total Consol Savings Annualized</b>	\$889,678.00	\$429,161.85	\$304,852.75	\$281,336.76		\$1,905,029.36

## Reporting Package

Average Container Utilization  
Equivalent Containers per Week  
CBM & Utilization  
Monthly Cost per Position  
Monthly Cost per Kilogram  
On Time Percentage  
Freight Density  
Savings Report  
In-Transit Report  
Custom Reporting as Required by Customers



## Why TOC?

TOC Logistics International is a Global logistics management organization that provides advanced technology driven solutions across multiple modes through worldwide operations

TOC provides value that drives **direct dollar cost savings**, operational efficiency and visibility within our client's supply chains

TOC **provides expertise** in domestic and international shipment optimization

TOC drives value by acting in the best interest of our customers and investing in their success. **TOC is a true Global Partner**

TOC is **led by industry veterans** and staffed with experienced supply chain management professionals

TOC was named one of the **Top 3PL companies** to watch by **Global Trade Magazine**

# Contact TOC Today!

Start improving your Global Supply Chain.



**TOC LOGISTICS**  
INTERNATIONAL

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