DEVELOPING AN INTERNATIONAL BUSINESS COURSE

• HOW DO I GET STUDENTS TO SIGN UP?

- REQUIRE FOR MANAGEMENT ASSOCIATE AND GENERAL BUSINESS ASSOCIATE DEGREE
  LIKES HAVING THE BUSINESS STUDENTS-- APPRECIATE HOW IT FITS INTO THEIR
  BUSINESS CAREER GOALS
- BILL HAS A MORNING, EVENING, ONLINE-- ALWAYS FILL
- TAKE IB TO SATISFY HUMANITIES/GEN ED REQUIREMENTS
- GOAL: OVERVIEW, AWARENESS, PURSUIT OF FURTHER KNOWLEDGE, CAREER?
- TEXTBOOKS DEVOTED TO 2 YEAR SCHOOLS
  - GLOBAL BUSINESS TODAY GREAT SUPPORT
    - TIED INTO GLOBAL EDGE
    - CONNECT
    - 16 CHAPTERS
  - PENG GLOBAL
    - 14 CHAPTERS
- CONSIDER HAVING AN 'INTRO TO BUSINESS' PREREQ-- OR ELSE TYPICALLY AT A DISADVANTAGE
- INTEGRATE CURRENT EVENTS
  - IF NEED TO DROP CHAPTERS, FOR EXAMPLE, CAN DROP ETHICS AND DISCUSS OVER THE COURSE OF THE SEMESTER USING CURRENT EVENTS
- IDEAS FOR WEEKLY ASSIGNMENT:
  - SUMMARIZE IT AND LINK IT BACK THE CHAPTER WE'RE DISCUSSING
  - FIND ARTICLES FROM A PUBLICATION OUTSIDE THE U.S.
  - TAKE ONE EVENT AND READ ABOUT IT FROM DIFFERENT GLOBAL SOURCES
- COURSE PROJECT
  - COUNTRY REPORT
    - DEVELOP RESEARCH SKILLS
    - AFTER 2 WEEKS, ASK STUDENTS TO IDENTIFY THEIR COUNTRY
      - HAVE THEM FOLLOW THAT COUNTRY AND BE THE RESIDENT 'EXPERT'
      - CHOOSE A PRODUCT TO MARKET TO THAT COUNTRY
        - WHAT IS ATTRACTIVE ABOUT DOING BUSINESS IN THAT COUNTRY?
        - WHAT ARE THE CHALLENGES OF DOING BUSINESS IN THAT COUNTRY?
        - IDENTIFY THREE CURRENT EVENTS THAT RELATE TO THAT COUNTRY
      - MAKES THE CONTENT MORE PERSONALIZED
    - SHOW THEM ALL THE WEBSITES
      - · GO TO GLOBAL EDGE AND TELL US WHAT YOU LEARNED FROM IT
    - CAN DO THEIR NATIVE COUNTRY
      - BRING IN CLOTHING, FOOD, ARTIFACTS, ETC.
- HAVE THEM WATCH A MOVIE
  - 'GUNG HO'
    - WHAT WERE THE CULTURAL DIFFERENCES?
    - IF YOU WERE MICHAEL KEATON, WHAT WOULD YOU DO?
- ENTREPRENEURIAL FOCUS
  - WHERE ARE THE OPPORTUNITIES?
- CHALLENGING CONCEPTS FOR STUDENTS
  - TRADE THEORIES: COMPARATIVE AND ABSOLUTE ADVANTAGE
  - FOREIGN EXCHANGE
  - HELPFUL IDEAS:
    - TRY CREATING REAL WORLD PROJECTS THAT STUDENTS CAN RELATE TO THROUGH THEIR PERSONAL EXPERIENCES
    - BREAK INTO SMALL GROUPS AND HAVE THE STUDENTS SUMMARIZE FOR THE CLASS

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• BALANCE GROUPS WITH ONE PERSON FROM ANOTHER COUNTRY

- HOT SEAT VIDEOS
- YOUTUBE VIDEOS
- LEVERAGE THE KNOWLEDGE FROM INTERNATIONAL STUDENTS
  - ENCOURAGE ASIAN STUDENTS TO SHARE
- 2+2 / 3+1 MODELS BRING THE 4 YEAR SCHOOLS TO THE COMMUNITY COLLEGE ALL IN ONE FACILITY
  - FERRIS STATE
  - NORTHWOOD INSTITUTE
- UNIVERSITY CENTER CONCEPT
  - 4 YEAR UNIVERSITIES LEASE THE SPACE
  - OFFER MASTERS AND PH.D
  - EACH SCHOOL HAS ITS OWN SPECIALTY
  - NOT EVERYONE (OLDER STUDENTS, WORKING STUDENTS) CAN GO BACK TO THE
    4-YEAR COLLEGES
- ONLINE CHALLENGE
  - CANNOT BRING PERSONAL EXPERIENCE INTO THE COURSE AS WELL
- GLOBAL EDGE HAS MANY SYLLABI
- 15% OF GRADE IS KNOWING 1) WHAT COUNTRIES ARE IN EACH CONTINENT, AND 2) HOW THE COUNTRIES ARE CORRECTLY SPELLED
  - BREAK OUT BY CONTINENT

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